Vahe Gharagiozyan
VanNuys, CA626-818-8255
Portfolio Website
LinkedIn Profile | **GitHub Profile**

Summary

Dedicated and self-motivated Front-End Web Developer with a strong background in logistics and sales management. Over 7 years of experience in optimizing logistics operations, fostering positive vendor relationships, and implementing strategic plans. Transitioning into web development with skills in Vue JS, HTML, CSS, J av aS c ri pt , and UI design. Seeking to leverage my problem-solving skills, attention to detail, and project management experience to contribute effectively to a web development team.

Technical Skills

- Front-EndDevelopment: Vue JS, JavaScript, HTML, CSS, SCSS, Bulma, Tailwind
- Tools & Platforms: Git, GitHub, Visual Studio Code, Figma, Photoshop, Google
- Design & UI: User Interface (UI) design principles, responsive design
- Additional Skills: Project/Time Management, Troubleshooting, Strategic Planning, Reliable Communication

Relevant Experience

Senior Carrier Sales *Fairmont Logistics* — **Beverly Hills, CA** *March 2023 to September 2025*

- Managed a large database of shipments, coordinating with vendors to ensure timely and cost-effective delivery.
- Provided comprehensive support for shipping, receiving, and inventory tracking, enhancing vendor relationships and ensuring quality control.
- Utilized multiple data entry platforms (Excel, Ajax, Tailwind, Google Sheets, ITS Dispatch) to maintain accurate records and reporting.
- Negotiated shipping rates, leading to increased company profits and establishing long-term business opportunities.

Logistics Specialist
Ihaul Freight Inc — **San Dimas, CA**
February 2021 to March 2023

- Initiated and maintained communication with drivers and suppliers, establishing strong relationships and repeat business.
- Managed high-pressure, time-sensitive situations, providing efficient solutions ensuring customer satisfaction.

- Monitored and handled after-hours dispatch, offering roadside assistance, customer support, and tracking updates.
- Provided seamless support for all incoming calls, emails, and driver requests.

Carrier Sales
Fairmont Logistics — Beverly Hills, CA
March 2019 to February 2021

- Coordinated with vendors to ensure the on-time delivery of products and services, balancing cost-effectiveness and quality.
- Supported all aspects of receiving, storing, shipping, and tracking inventory.
- Handled data entry tasks using various platforms (Excel, Ajax, Tailwind, Google Sheets, ITS Dispatch).
- Negotiated shipping rates to boost company profits and secure future business partnerships.

Professional Experience

Carrier Sales
Kroger Logistics — Vernon, CA
September 2015 to March 2019

- Monitored driving hours to ensure timely deliveries.
- Consolidated shipping rates, enhancing business opportunities.
- Diagnosed conflicts, providing appropriate resolutions for all involved parties.
- Managed inbound/outbound trailer inventory to prevent supply chain delays.

Driver Manager/Carrier Sales
T.I. Trucking / Ultra Transport — Montebello, CA
February 2011 to June 2015

- Focused on data entry and customer support, ensuring seamless communication and support for drivers and customers.
- Obtained BOL/POD documents and handled data entry for all orders.
- Managed high-volume calls and emails, scheduling appointments, and invoicing orders.

Education

Web Development Certificate
Team Tree House — Remote
February 2021 to August 2021

- Courses in HTML, CSS, Web Design, JavaScript, and GitHub.

GED
Glendale Community College — Glendale, CA
May 2007 to August 2007